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REDONDO AVENUE

LONG BEACH



Although all information is furnished regarding for sale, rental or financing is from sources deemed reliable, such information has not been verified and no express representation is made nor is any to be implied as to the accuracy thereof, and it is submitted subject to errors, omissions, changes of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. D/AQ Corp. # 01129558

FFERING MEMORANDUM



PROPERTY

OVERVIEW

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AREA

SUMMARY

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LONG BEACH





REDONDO AVENUE LONG BEACH | CA FREE STANDING BUILDING | APN: 7259-009-028



± 7,210 SF BUILDING SIZE



± 0.29 ACRES LOT SIZE



OFFICE BUILDING TYPE



± 26 PARKING SPACES





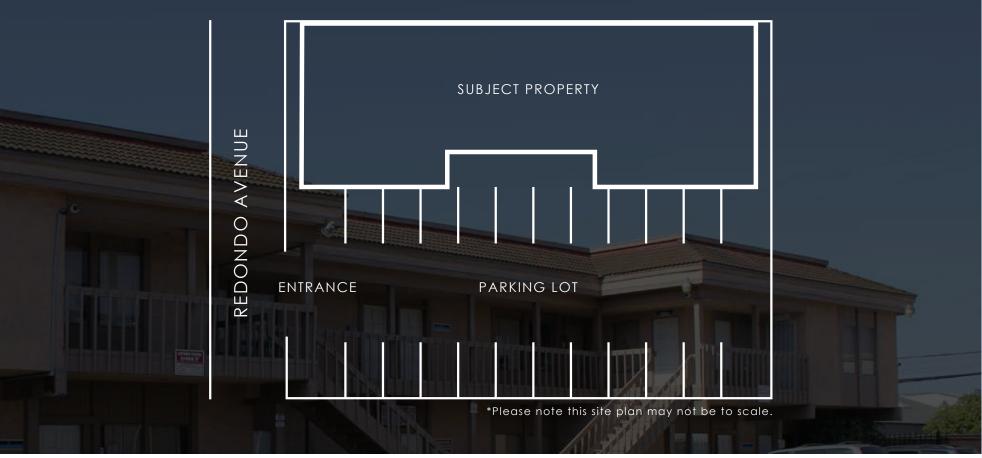
PROPERTY DETAILS

This property is in the central redevelopment area and there are several future development possibilities. Located in approved Medical Marijuana Zone. Buyer to independently verify details with the City of Long Beach. Seller makes no representation or warranties regarding allowed uses. The project is located in Southern Long Beach, south of the I-405 freeway, north of downtown Long Beach, east of the I-710 freeway and west of Redondo Boulevard.





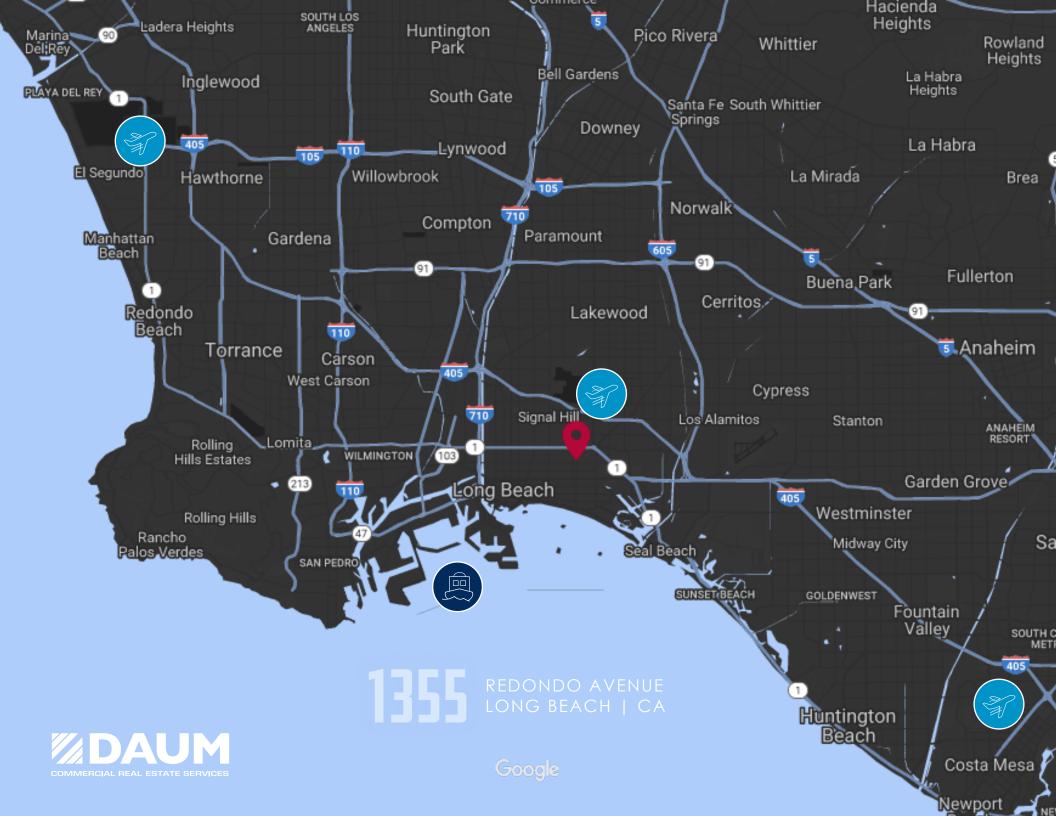




LOCATION MAP WITH AMENITIES

*MAP COURTSEY OF ZAFERIA.COM





REDONDO AVENUE | LB | CA

POPULATION: 2018-2023

POP. GROWTH: 2018-2023



1 MILE RADIUS 60,386

<u>†</u>

1 MILE RADIUS
1.6%

3 MILE RADIUS 283,692

<u></u>

3 MILE RADIUS

Long Beach-Daugherty Field Airport 10 min 3.9 mi



John Wayne Airport 25 min 21.3 mi

Los Angeles International Airport 29 min 22.5 mi

MARKET CONDITIONS

Vacancy Rates	Current	YOY Change
Current Building	0.0%	←II→ 0.0%
Submarket 1-3 Star	4.7%	↓ -0.3%
Market Overall	10.6%	<u>↑</u> 0.1%
Same Store Asking Rent Per SF		
Submarket 1-3 Star	\$2.31	1 4.3%
Market Overall	\$3.18	<u>↑</u> 2.9%
Submarket Leasing Activity		
12 Mo. Leased SF	361, 771	₹ 26.9%
Months on Market	8.7	∓ 3.8 mo
Submarket Sales Activity	Current	Prev Year
12 Mo. Sales Volume (Mil.)	\$103.4	\$80.2
12 Mo. Price Per SF	\$179	\$227
Demographics	1 Mile	3 Miles
Households	22,684	108,780
Average Age	34.60	36.40
Median HH Income	\$50,874	\$54,485
Daytime Employees	13,888	125,256
Household Growth 2018-2023	<u>↑</u> 1.5%	<u>↑</u> 1.8%

Traffic Count				
Collection St.	Cross Street	Traffic Vol.	Year	Distance
N. Redondo	E 15th St S	27,200	2017	0.17 miles
Ave.				
E. Anaheim Street	N. Loma Ave.	28,200	2017	0.18 miles
E. Anaheim Street	Freeman Ave. E.	28,200	2017	0.21 miles
E. 10th Street	N. Obispo Ave. E.	11,100	2017	0.36 miles
Temple Ave.	E. Spaulding St. N.	5,900	2017	0.38 miles





LONG BEACH: SUBURBAN SUMMARY While vacancies are above double digits in Downtown Long Beach, the picture has greater potential in Suburban Long Beach. Vacancies here are among the lowest in all of LA, and rent growth continues to significantly outpace the submarket's four-quarter trailing historical average of just over 3%.

New development has proceeded at a measured pace, with demand dramatically outpacing the rate of new construction for several consecutive years. Recent leasing has been concentrated in the office properties around Long Beach Airport. Sares-Regis Group's Douglas Park, a mixed-use development adjacent to the airport, has captured

an outsized portion of construction and leasing this cycle. A pair of office buildings rising at The Terminal at Douglas Park, totaling about 50,000 SF, are the only projects under development currently.

Office sales activity has been limited in the first months of 2018. One of the largest sales this year was Atlantic Pearl Investments' February acquisition of the 3 Star, 78,300 SF Freeway Business Center, which sits near the intersection of the 710 and 405 Freeways. The asset, which was about 85% leased at the time of sale with average rents around \$2.30/SF, sold for \$13.5 million (about \$172/SF).

*Information taken from Costar



RENT ROLL							
Tenant	Unit	Square Feet	Price Per SF	Monthly Rent	Annual Rent	Renewal	Lease Expires
W&G Enterprise	1-6	3,605	\$1.35	\$4,876	\$58,512	2 years	10/31/2020
Kmer Girls in Action	8-11	2,205	\$1.27	\$3,131	\$37,573	M-T-M	12/31/2019
Creative Design	7	700	\$1.14	\$800	\$9,600	M-T-M	
Audio Duplication	12	700	\$1.09	\$763	\$9,156	M-T-M	
TOTALS		7,210	\$1.28	\$9,570	\$114,841		



INVESTMENT SUMMARY	
Purchase Price	\$1,795,000
Price PSF	\$248.96
Building SF	7,210
Current Cap Rate	4.6%
Proforma Cap Rate	7.7%

		CURRENT		PROFORMA
Rental Income	\$1.33	\$114,841	\$2.03	\$175,636
Vacancy	0%	\$0	3%	\$5,269
Effective Gross Income		\$114,841		\$170,367
Expenses				
Property Taxes	1.22%	\$21,871	1.22%	\$21,871
Insurance		\$2,873		\$2,873
Water/Trash		\$3,929		\$3,929
Electrical		\$744		\$744
Security		\$731		\$731
Janitorial		\$1,800		\$1,800
Repairs		\$799		\$799
Total Expenses		\$32,746		\$32,746
NOI		\$82,095		\$137,620
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Address: 3501-3515 E. 7th Street | Long Beach | CA | MULTI-PROPERTY SALE

Bldg. SF	Land SF	Sale Price	Price Per SF	Year Built	Sale Date
5,036	6,098	\$1,236,796	\$245.59	1984	05/02/2017



2.

Address: 1350 Coronado Avenue | Long Beach | CA

Bldg. SF	Land SF	Sale Price	Price Per SF	Year Built	Sale Date
4,970	6,098	\$1,550,000	\$311.87	1922	10/17/2018



Address: 304-306 E. Pacific Highway | Long Beach | CA

Bldg. SF	Land SF	Sale Price	Price Per SF	Year Built	Sale Date
8,906	29,185	\$2,900,000	\$325.62	1963	12/29/2017



Address:4501 E Pacific Coast Highway | Long Beach | CA

Bldg. SF	Land SF	Sale Price	Price Per SF	Year Built	Sale Date
8,640	23,522	\$3,300,000	\$381.94	1975	09/18/2017

Total Sold SF	Average SF	Total Land	Average Land SF	Average Selling Price PSF
27,552	6,888	63,161	16,226	\$316.26





1355 REDONDO AVENUE LONG BEACH | CA



Address: 741-743 Atlantic Avenue | Long Beach | CA

Bldg. SF	Land Area SF	Sale Price	Price Per SF	Days on Market
5,476	5,600	\$1,500,000	\$273.92	191



Address: 434 E Broadway | Long Beach | CA

Bldg. SF	Land Area SF	Sale Price	Price Per SF	Status
5,200	6,534	\$2,300,000	\$442.31	IN ESCROW



Address: 1342 Coronado Avenue | Long Beach | CA

Bldg. SF	Land Area SF	Sale Price	Price Per SF	Status
5,167	6,251	\$1,995,000	\$386.10	IN ESCROW

Total Available SF	Average SF	Total Land	Average Land SF	Average Selling Price PSF
15,846	5,281	18,385	6,128	\$367.44



REDONDO AVENUE

LONG BEACH | CA

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FFERING MEMORANDUM

DATE: DECEMBER 2018

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