MIDQUARTER **SNAPSHOT**

Office Q4 2020 Phoenix



MARKET ACTIVITY









16.3%



Under Construction

▲1,227,166 SF



5.4%

Net Absorption





Gross Absorption

№ 1,186,981 SF



Rental Rates (FSG)

\$2.30



58.0%

KEY TAKE AWAYS

MARKET

- Vacancy Rate: Overall vacancy increased by 60 BPS
- **Net Absorption**: Fell further into negative levels.
- Office Supply: Over 1.2M SF under construction.
- Leasing Activity: Slightly over 600K SF has been leased halfway through Q4.
- Sales: In Q4, the median price PSF is \$178.14.

ECONOMIC OUTLOOK

- GDP: Q3 finished at a historic growth rate of 33.1%.
- Employment: The unemployment rate continues to decline, but the employment situation is bleak for millions of Americans as thousands of business are permanently closing due to governmental mandated closures.
- Economic Relief: Is looking unlikely that another round of relief will pass in 2020. Congress will likely pass some sort of stimulus after the new administration & congress are sworn in January
- Stability: The completion of the Presidential election will likely add economic stability to the commercial real estate market.

ECONOMIC OUTLOOK



U.S. Employment



6.9%



U6 Rate

12.1%

%

Interest Rate

2.8%



Changing GDP





Port Traffic Y/Y A



9.5%



NYSE Performance



1.2%

Inflation Change





(\$)

∧ 72 BPS

EXPERIENCE IN A CHANGING MARKET





