MIDQUARTER **SNAPSHOT**

Office Q4 2020 Los Angeles West/South



MARKET ACTIVITY



Direct Vacancy

14.3%



Overall Vacancy

16.1%



Under Construction

√4,397,953 SF



∧ 36.0%



Net Absorption

△ -586,958 SF



Gross Absorption

♦ 704,011 SF



Rental Rates (FSG)

\$3.80



KEY TAKE AWAYS

MARKET

- Vacancy Rate: Increased by 90 BPS from Q3.
- **Net Absorption**: Already close to -600K SF halfway through Q4.
- Sales: The 4 building Colorado Campus in Santa Monica traded for \$166M & \$1,810.37 PSF.
- Trends: The impact of COVID-19 has already begun to transpire. This market will face challenges if technology & entertainment companies begin to reduce their space requirements due to permanent work from home policies.

ECONOMIC OUTLOOK

- GDP: Q3 finished at a historic growth rate of 33.1%.
- **Employment**: The unemployment rate continues to decline, but the employment situation is bleak for millions of Americans as thousands of business are permanently closing due to governmental mandated closures.
- Economic Relief: Is looking unlikely that another round of relief will pass in 2020. Congress will likely pass some sort of stimulus after the new administration & congress are sworn in January
- Stability: The completion of the Presidential election will likely add economic stability to the commercial real estate market.

ECONOMIC OUTLOOK



U.S. Employment



6.9%



U6 Rate

12.1%

%

Interest Rate 2.8%



Changing GDP





Port Traffic Y/Y A



9.5%



NYSE Performance



6.2%



Inflation Change





10 Yr. - 2 Yr. Spread



EXPERIENCE IN A CHANGING MARKET



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