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////////////////////Los Angeles////////////////////

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////////////////////Orange County////////////////////

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////////////////////Ventura////////////////////

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////////////////////Inland Empire////////////////////

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////////////////////Phoenix////////////////////

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Q2 | 2024

Market Report

//////////////////// Los Angeles Industrial

LA West/ South



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MARKET ACTIVITY

KEY TAKE AWAYS

ECONOMIC OUTLOOK

<p>Direct Vacancy ▲ 5.1%</p>	<p>Net Absorption ▲ -738,253 SF</p>
<p>Overall Vacancy ▲ 5.6%</p>	<p>Gross Absorption ▲ 2,222,597 SF</p>
<p>Under Construction ▲ 1,685,338 SF</p>	<p>Rental Rates (NNN) ▼ \$1.74</p>
<p>Median Sale \$/SF ▼ \$291.40</p>	<p>Deal Volume ▼ \$77.1M</p>

MARKET

- **Vacancy Rate:** Increase of 33 bps to 5.6% in Q2.
- **Net Absorption:** Improved from Q1, but remains negative. Totaling -738K SF in Q2.
- **Asking Rents:** Declined by \$0.06 or 3.3% to a rate of \$1.74 PSF NNN.
- **Sales:** The median price PSF in Q2 was \$291.40. Volume in Q2 totaled \$77.1M. Down 77.2% from Q1. Halfway through 2024 sales volume has totaled \$414.9M. That represents a decline of 68.3% when compared to H1 2023.

ECONOMIC OUTLOOK

- **Interest Rates:** At the June meeting, the FOMC decided once again to maintain rates at the current range of 5.25-5.50%. The median forecast of FOMC members currently projects only one rate cuts to occur in 2024.
- **Inflation:** CPI continues to be elevated above the Fed's 2% target, but gradually improving.
- **Supply Chain:** The cost from China/East Asia to North America West Coast increased 94.4% over Q2, ending at \$7,052 per container. (Freightos). Middle East tensions, drought in the Panama Canal, the collapse of major bridge in Baltimore are some contributing factors to monitor.

<p>U.S. Employment ▲ 4.0%</p>	<p>U6 Rate ▲ 7.4%</p>
<p>Interest Rate ▲ 6.86% <small>(30 year fixed)</small></p>	<p>Changing GDP ▲ 1.7%</p>
<p>Port Traffic Y/Y Δ ▲ 3.1%</p>	<p>NYSE Performance ▲ 3.5%</p>
<p>Inflation Change ▼ 3.25%</p>	<p>10 Yr. - 2 Yr. Spread ▲ -35 BPS</p>

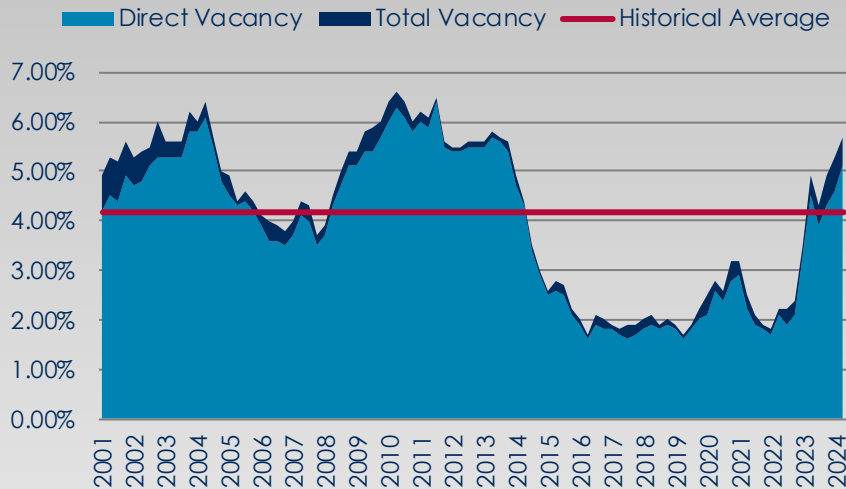
EXPERIENCE IN A CHANGING MARKET

@DAUMCOMMERCIAL

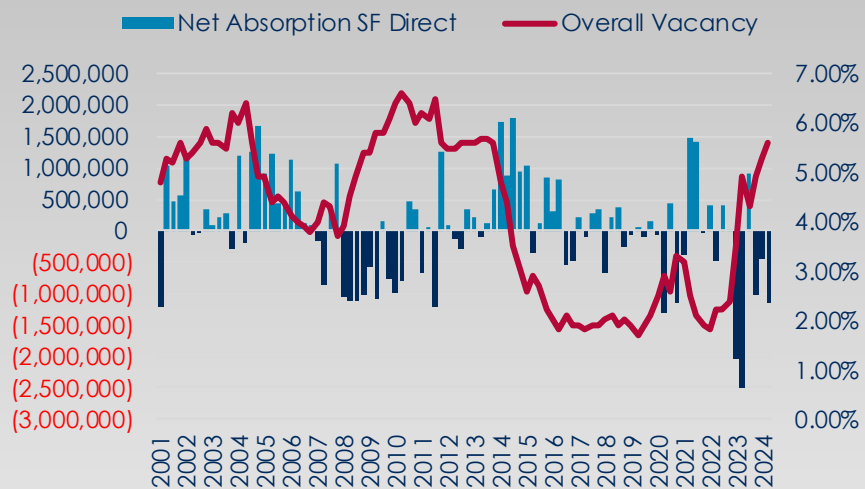


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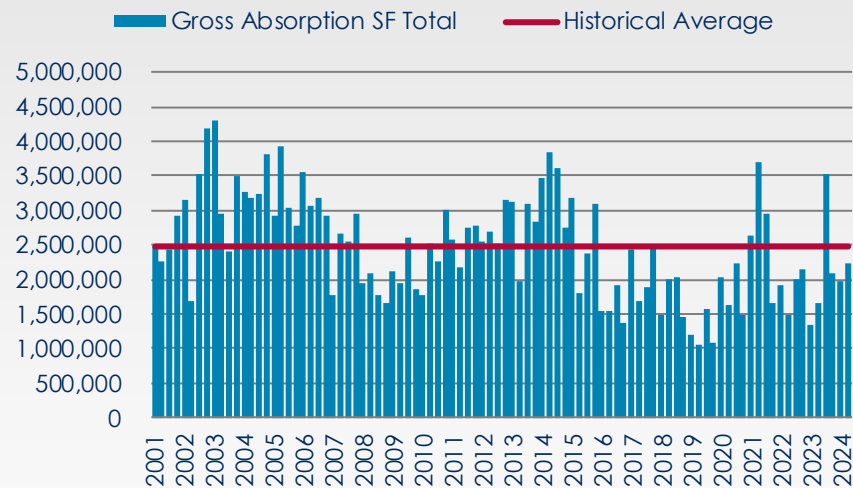
OVERALL VACANCY INCREASED BY 33 BPS IN Q2 TO 5.6%



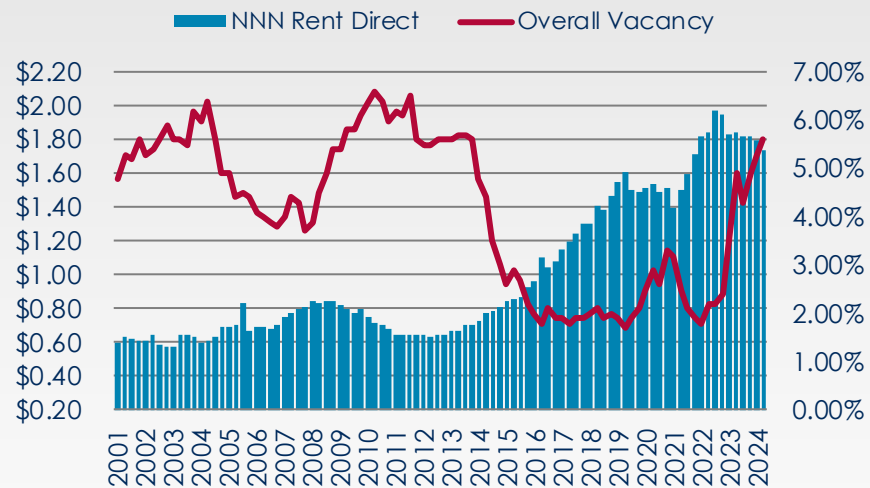
NET ABSORPTION REMAINED NEGATIVE IN Q2 TOTALING -738K SF



GROSS ABSORPTION INCREASED BY 12.7% IN Q2 TO 2.2M SF

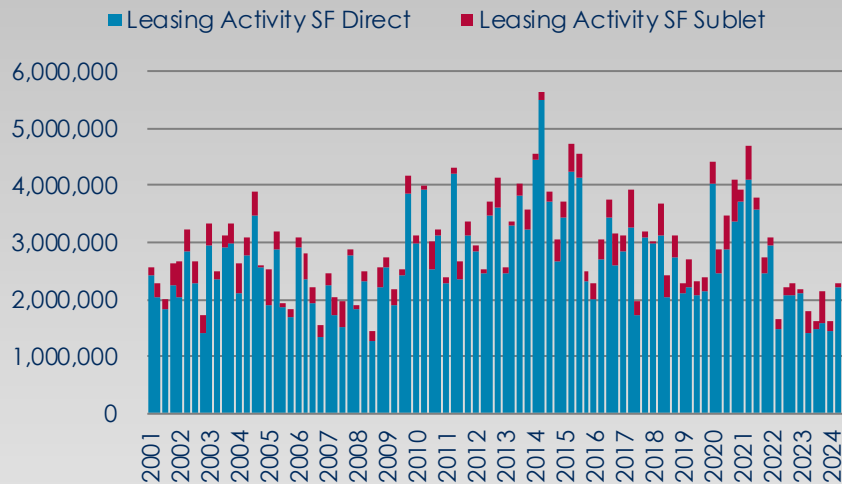


ASKING RENTS DECLINED BY \$0.06 PSF OR 3.3% IN Q2 TO \$1.74 PSF NNN



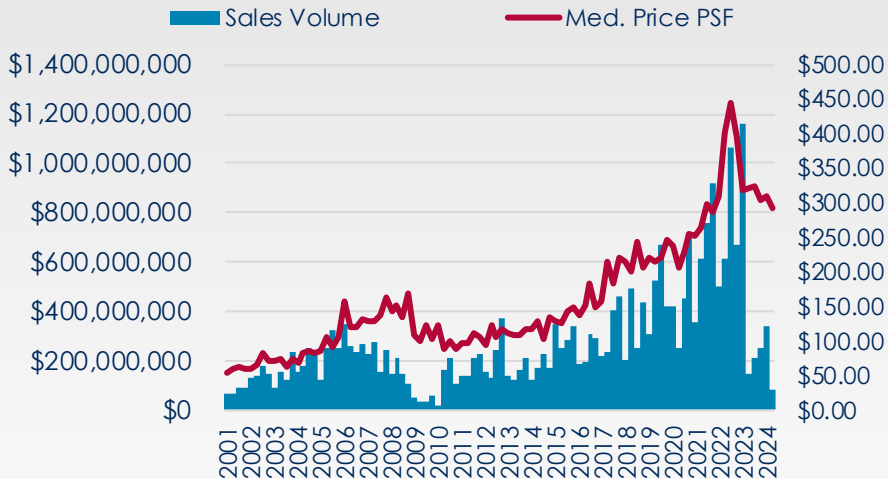
LEASING ACTIVITY

INCREASED 40.6% FROM Q1 TO 2.29M SF IN Q2



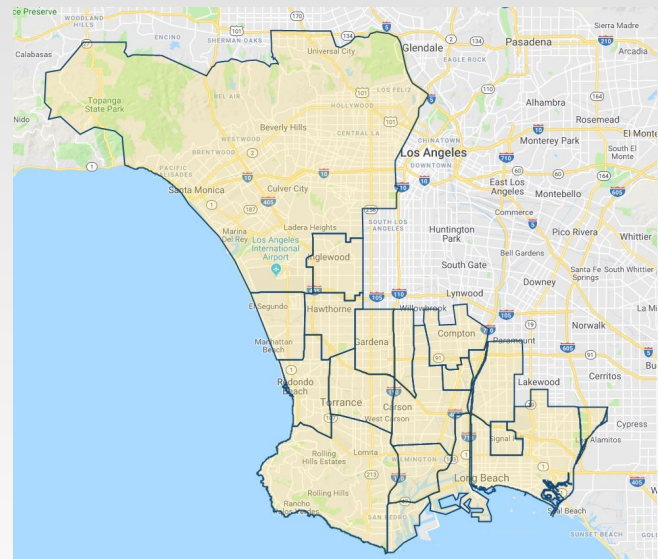
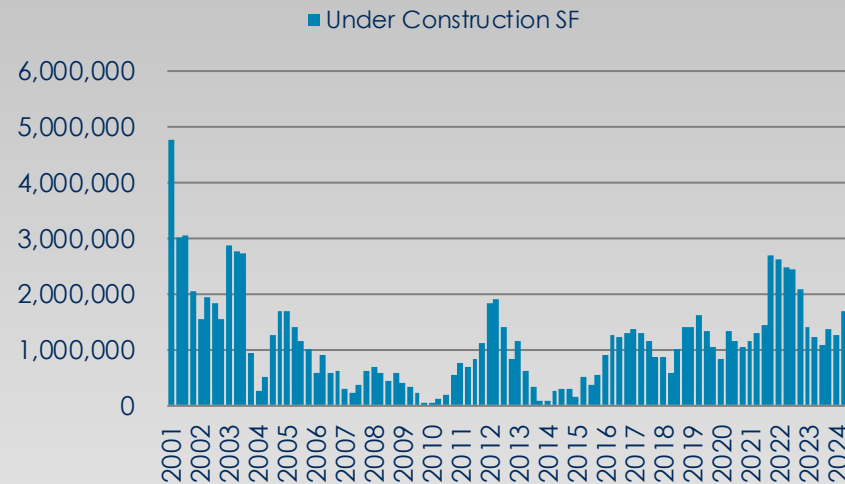
SALES

THE MEDIAN PRICE PSF IN Q2 WAS \$291.40 PSF. VOLUME DOWN 77.2%

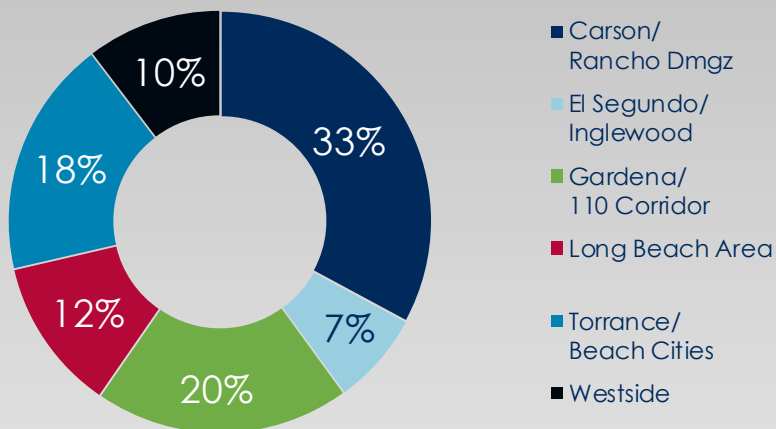


CONSTRUCTION ACTIVITY

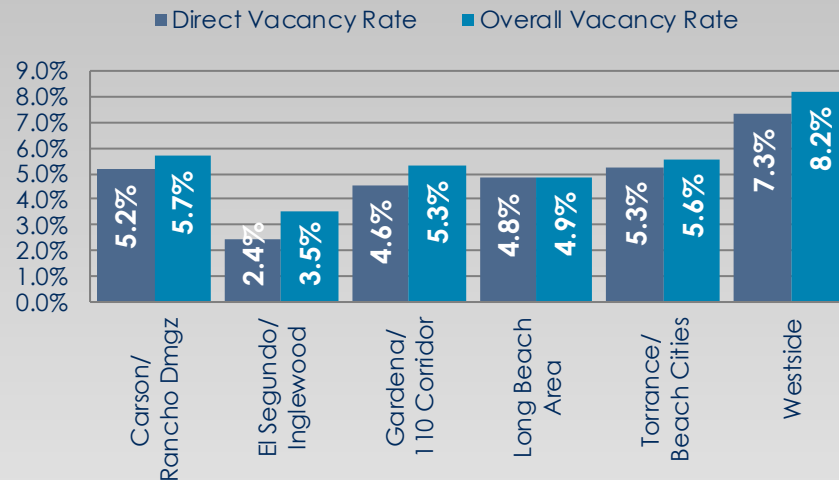
76K SF WAS DELIVERED IN Q2. UC REVISED TO 1.7M SF



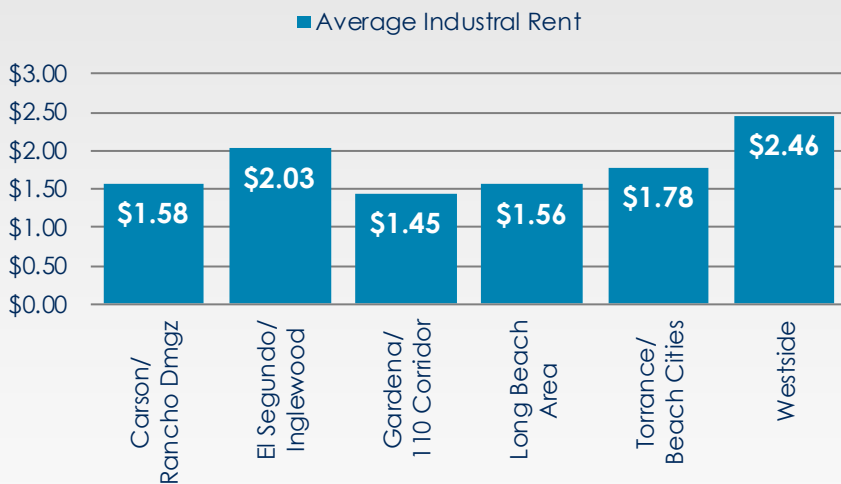
SQUARE FOOT BREAKDOWN- 233,584,282 SF MARKET SIZE



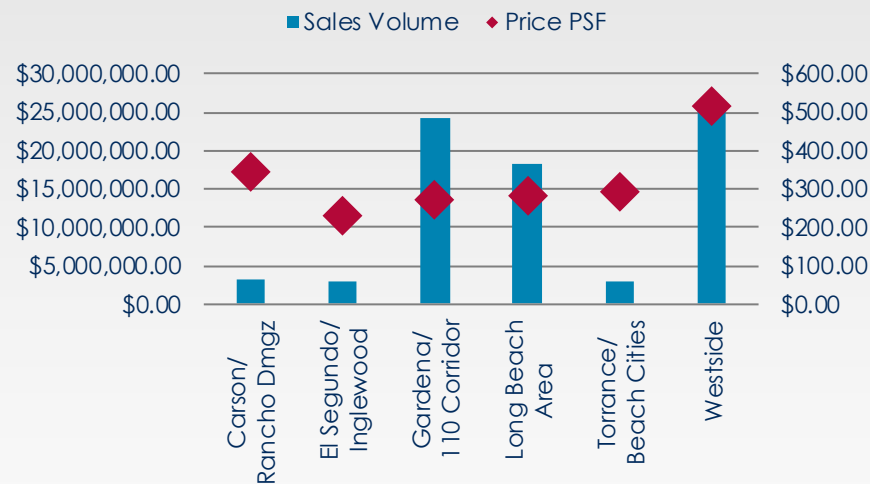
VACANCY BREAKDOWN



AVERAGE ASKING RENT PSF NNN AT CLOSE OF QUARTER



VOLUME BREAKDOWN



METHODOLOGY & TERMINOLOGY

Methodology

Industrial and flex (R & D) buildings that are 5,000 square feet and greater.

Direct Vacant SF

Space that is vacant and ready for occupancy by a user. The space is being offered for lease or sale directly from the landlord.

Total Vacant W/ Sublet SF

Space that is vacant and ready for occupancy by a user. The space is being offered for lease or sale by the landlord or for sublease by the current tenant.

Direct Vacancy Rate

Total vacant direct space (vacant space for lease or sale from the landlord or owner) divided by the total rentable square footage for existing buildings only.

Vacancy W/ Sublet Rate

Total vacant direct space and sublease space divided by the total rentable square footage for existing buildings only.

Gross Absorption

The total change in occupied space over a given period of time, counting space that is occupied but not space that is vacated by tenants. Gross absorption differs from leasing activity, which is the sum of all space leased over a certain period of time.

Net Absorption

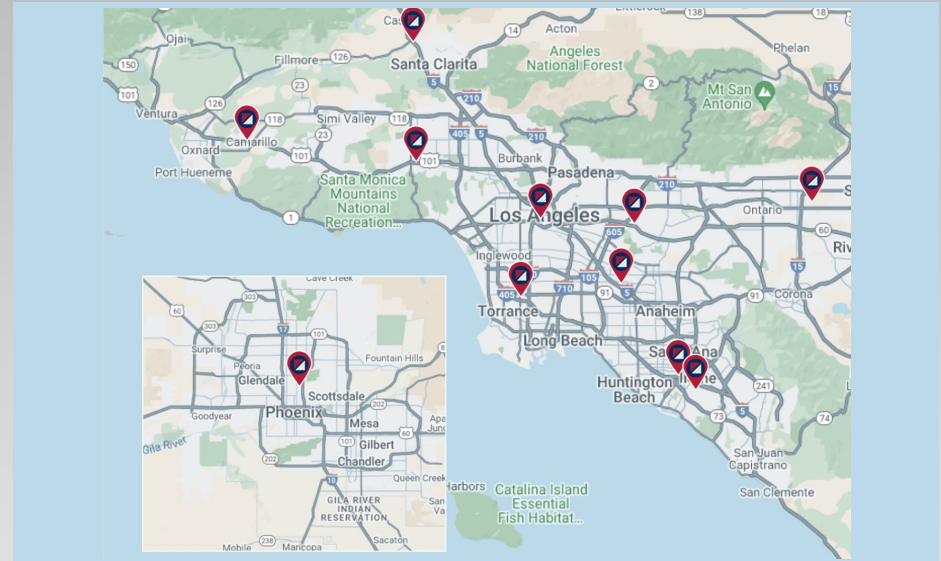
The net change in occupied space over a given period of time, calculated by summing all the positive changes in occupancy (move ins) and subtracting all the negative changes in occupancy (move outs).

Under Construction

Planned buildings for which construction has started but have not yet been granted a Certificate of Occupancy. Planned buildings are not included.

Completed in 2024

New buildings with original construction completed in the year 2024 and granted a Certificate of Occupancy. Renovated buildings are not included.



MARKET	OFFICE ADDRESS	PHONE NUMBER
LOS ANGELES	801 S FIGUEROA ST. SUITE 600 LOS ANGELES, CA 90017	213-626-9101
LOS ANGELES NORTH	21820 BURBANK BLVD. SUITE 130 WOODLAND HILLS, CA 91367	818-887-3600
SANTA CLARITA VALLEY	27200 TOURNEY RD. SUITE 425 VALENCIA, CA 91355	661-705-2299
SAN GABRIEL VALLEY	13181 CROSSROADS PKWY N. SUITE 100 CITY OF INDUSTRY, CA 91746	562-695-7244
SOUTH BAY	19191 S VERMONT AVE. SUITE 850 TORRANCE, CA 90502	310-538-6700
MID-COUNTIES	13810 CERRITOS CORPORATE DR. SUITE C CERRITOS, CA 90703	562-207-3300
ORANGE COUNTY	4400 MACARTHUR BLVD. SUITE 950 NEWPORT BEACH, CA 92660	949-724-1900
VENTURA COUNTY	751 DAILY DR. SUITE 105 CAMARILLO, CA 93010	805-987-8866
INLAND EMPIRE	3595 E INLAND EMPIRE BLVD. BLDG 5 ONTARIO, CA 91764	909-980-1234
PHOENIX	1702 E HIGHLAND AVE. SUITE 120 PHOENIX, AZ 85016	602-957-7300
INVESTMENT DIVISION	650 TOWN CENTER DR. SUITE 120 COSTA MESA, CA 92626	949-341-4500

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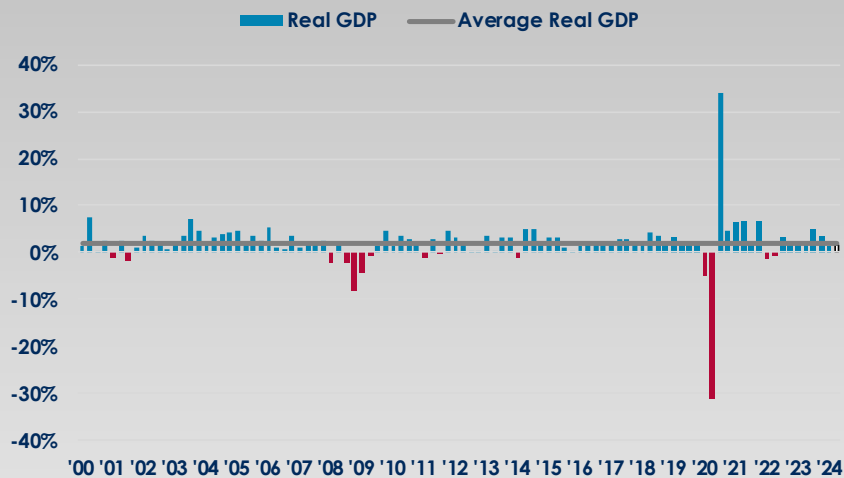
Economic Overview



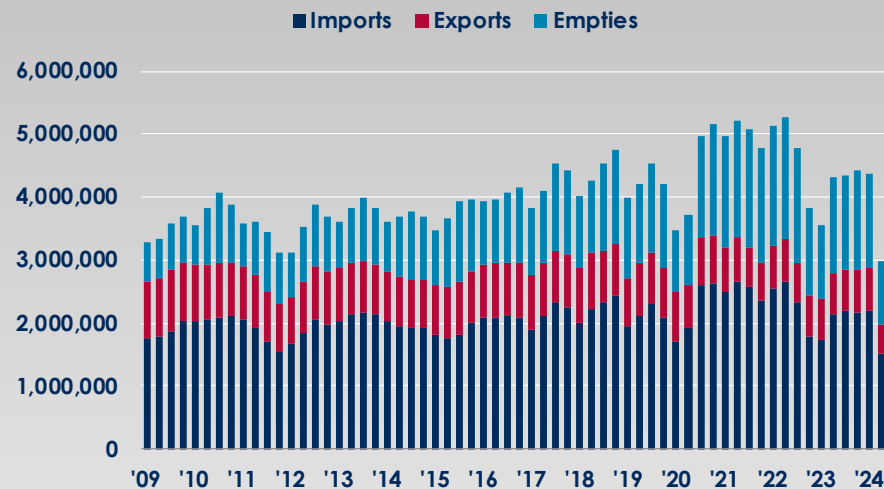
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GDP IN Q1 FINISHED AT 1.4%. Q2 ESTIMATE AT 1.7% PER GDPNOW

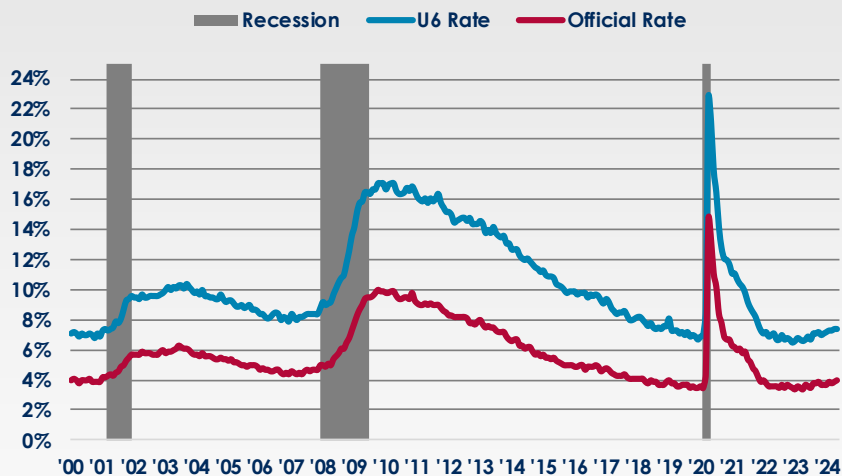


PORT ACTIVITY IN Q1 WAS UP 23.2% Y/Y. QTD Q2 UP 3.1% Y/Y



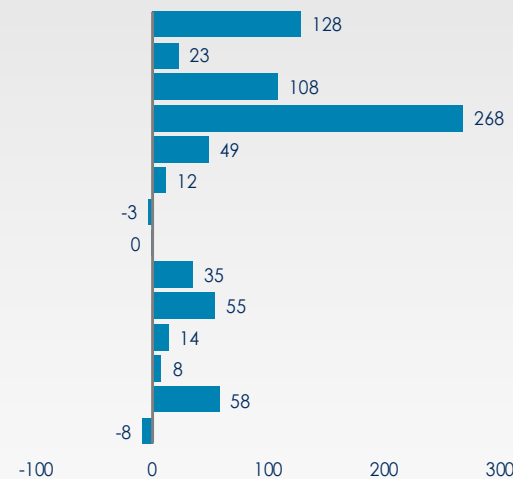
*1.7% Estimate for Q2-24 from the Federal Reserve Bank of Atlanta GDPNow

LABOR MARKET CONTINUES TO BE RESILIENT

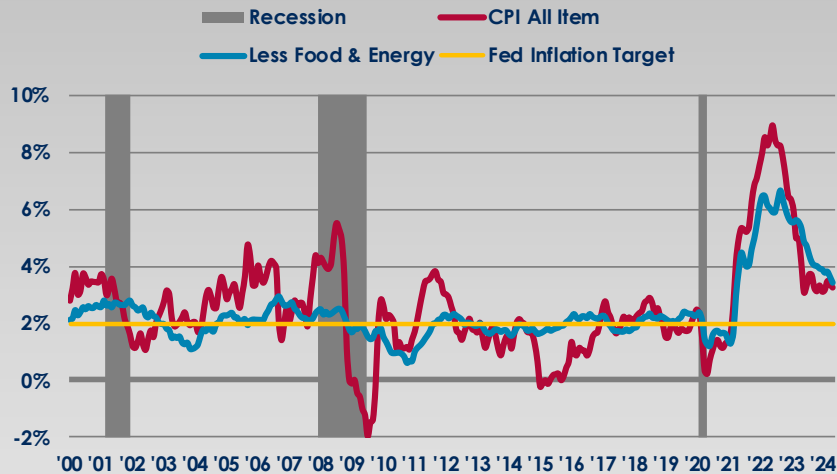


EDUCATION & HEALTH SERVICES LED JOB GAINS AGAIN IN Q2

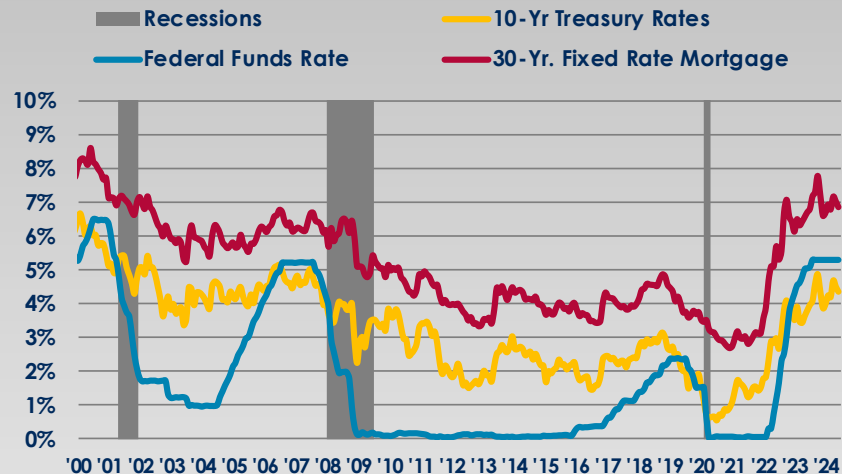
- Government
- Other Services
- Leisure and Hospitality
- Education and Health Services
- Professional and Business Services
- Financial Activities
- Information
- Utilities
- Transportation and Warehousing
- Retail Trade
- Wholesale Trade
- Manufacturing
- Construction
- Mining and Logging



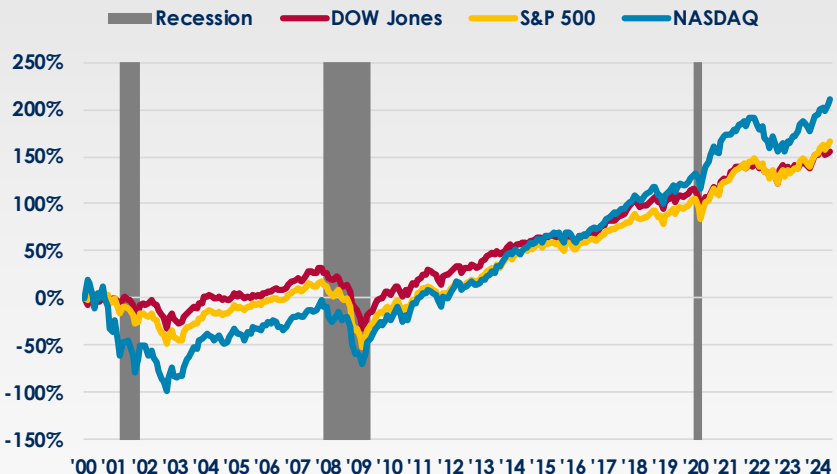
CONTINUES TO REMAIN ABOVE THE FED TARGET OF 2%



THE FED HELD RATES AGAIN IN JUNE. ONLY 1 PROJECTED CUT IN 2024



THE MAJOR INDEXES WERE UP AN AVERAGE 3.5% IN Q2



10-2 YEAR SPREAD REMAINS INVERTED IN Q2 ENDING AT -35 BPS

