

//////////Los Angeles////////

//////////Orange County////////

//////////Ventura////////

//////////Inland Empire //////////

//////////Phoenix////////

# Q4 | 2025 Market Report

////////// Los Angeles Office

Central / Southeast



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## MARKET ACTIVITY

	Direct Vacancy ▼ 23.23%
	Net Absorption ▲ -18,827 SF
	Overall Vacancy ▲ 24.64%
	Gross Absorption ▼ 1,159,570 SF
	Under Construction ◀ 791,540 SF
	Rental Rates (FSG) ▼ \$2.97
	Median Sale \$/SF ▲ \$292.24
	Deal Volume ▲ \$165.5M

## KEY TAKE AWAYS

## MARKET

- Vacancy Rate:** Increased by 2 bps from revised Q3 to a rate of 23.23% in Q4. Showing signs of stabilization heading into 2026.
- Net Absorption:** Minimal amount of net absorption in Q4, totaling -19K SF. Net absorption in 2025 totaled -1.1M SF. An improvement of 1.6M SF compared to 2024.
- Sales:** Six (6) recorded sales in Q4. Totaling \$165.5M in volume. The median sale price PSF in Q4 was \$292.24. In 2025, sales volume totaled \$965.6M. An increase of 82.35% compared to 2024.

## ECONOMIC OUTLOOK

- Interest Rates:** FOMC decided cut rates twice over Q4. Ending the year at range of 3.50%-3.75%. Only one cut projected in 2026.
- Supply Chain:** YTD Y/Y volume at the San Pedro Port Complex is up 1.8% through Nov. The cost from China/East Asia to the West Coast increased 41.2% over Q4, ending at \$2,617 per container. (Freightos). US tariffs stabilized at country-specific rates (25-40% most nations, 125% China). Revenue collection from tariffs far out exceeding expectations. With consumers not being burdened by them yet.
- Geopolitics:** The removal of Venezuelan President Maduro may lead to lower energy prices in the future. Helping to fuel the AI boom.

## ECONOMIC OUTLOOK

	U.S. Employment ▲ 4.4%
	U6 Rate ▲ 8.4%
	Interest Rate ▼ 6.15% <small>(30 year fixed)</small>
	Changing GDP ▲ 5.4%
	Port Traffic Y/Y △ ▲ 1.8%
	NYSE Performance ▲ 2.8%
	Inflation Change ▼ 2.71%
	10 Yr. - 2 Yr. Spread ▲ 71 BPS

EXPERIENCE IN A CHANGING MARKET  
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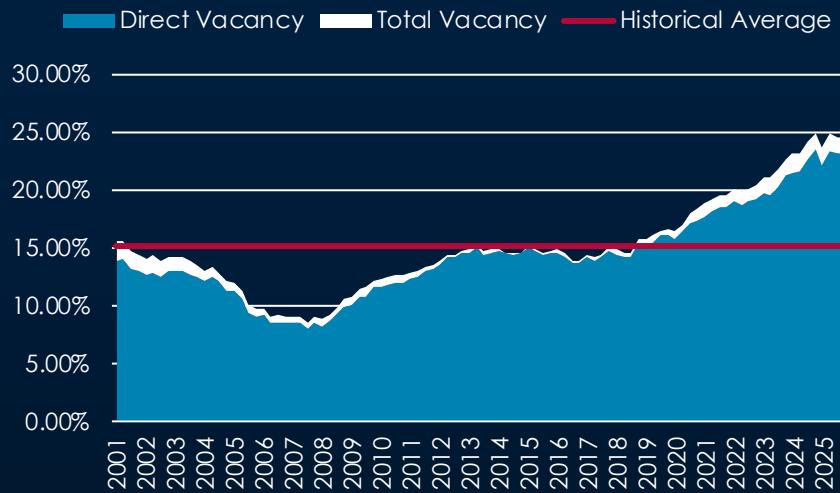


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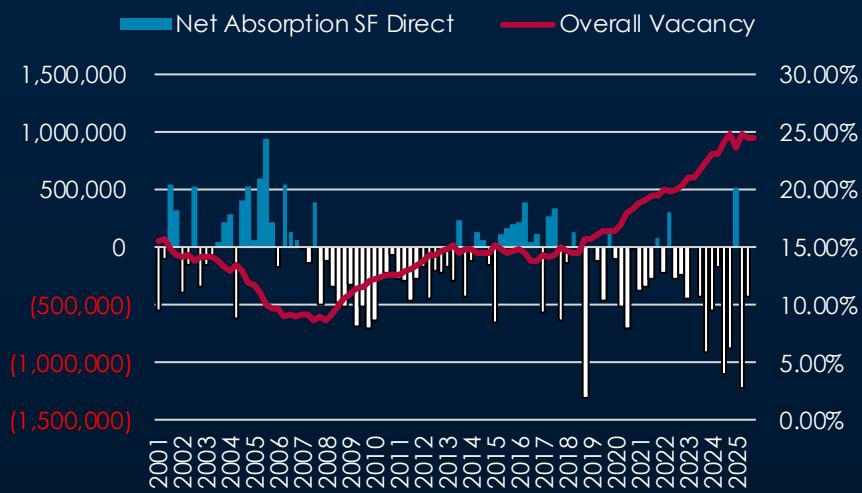
# Q4 Market Report



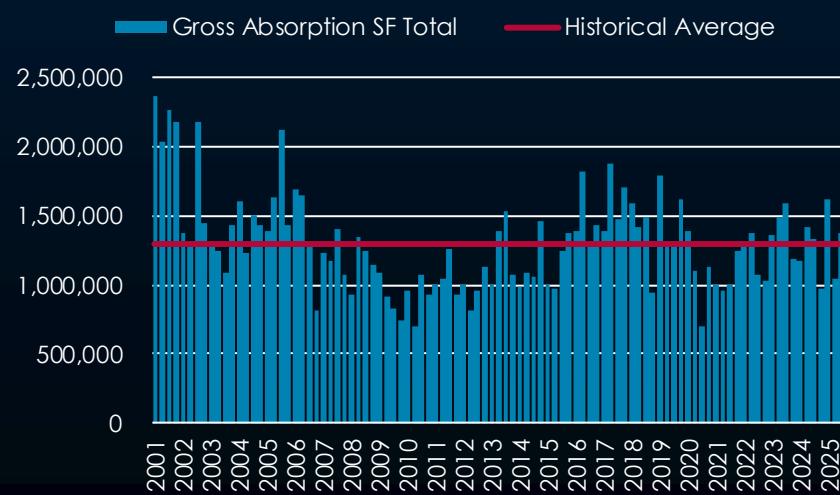
## OVERALL VACANCY MARGINAL DECLINE OF 2 BPS FROM Q3 TO 24.64% IN Q4



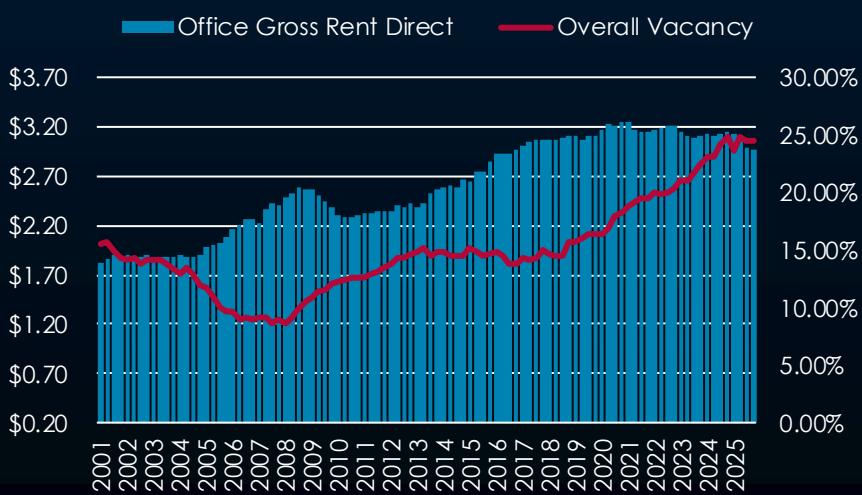
## NET ABSORPTION MINIMAL ABSORPTION IN Q4 TOTALING -19K SF



## GROSS ABSORPTION DECLINED BY 15.6% FROM Q3 TO 1.16M SF IN Q4



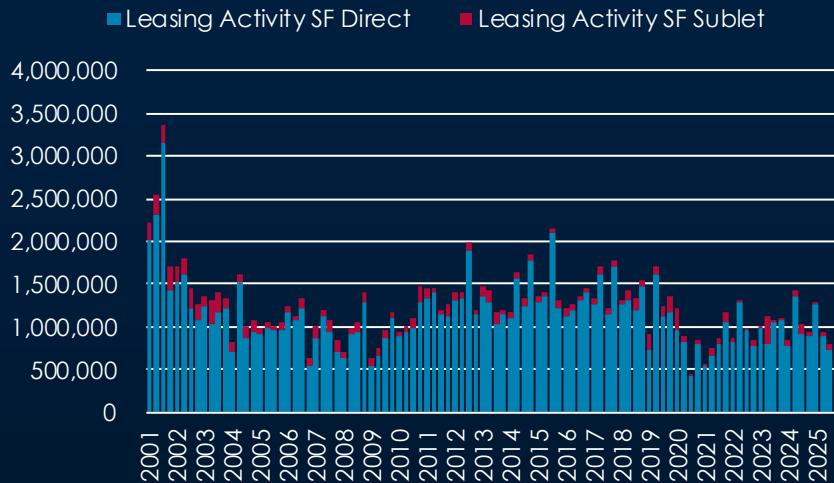
## ASKING RENTS DECLINED 1.0% OR \$0.03 PSF FROM Q3 TO \$2.97 PSF IN Q4



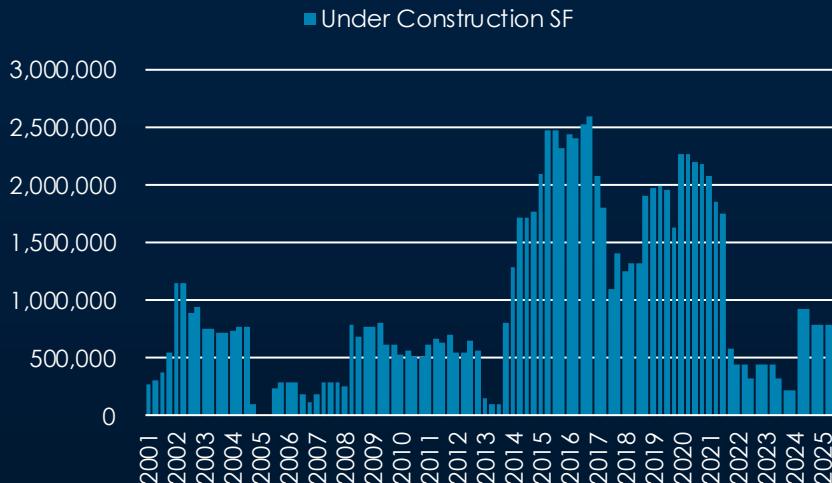
# Q4 // Market Report



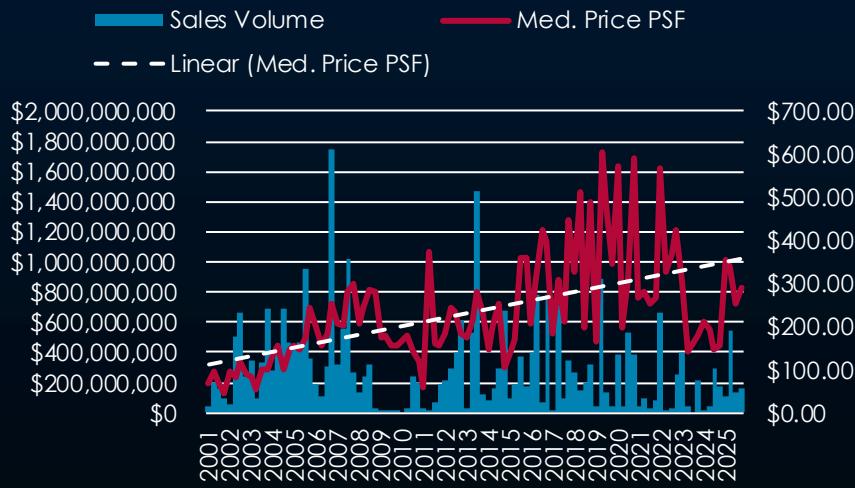
## LEASING ACTIVITY DECLINED BY 40.4% FROM REVISED Q3 TO 474K SF IN Q4



## CONSTRUCTION ACTIVITY NO DELIVERIES IN Q4. UC STAYS TO 792K SF



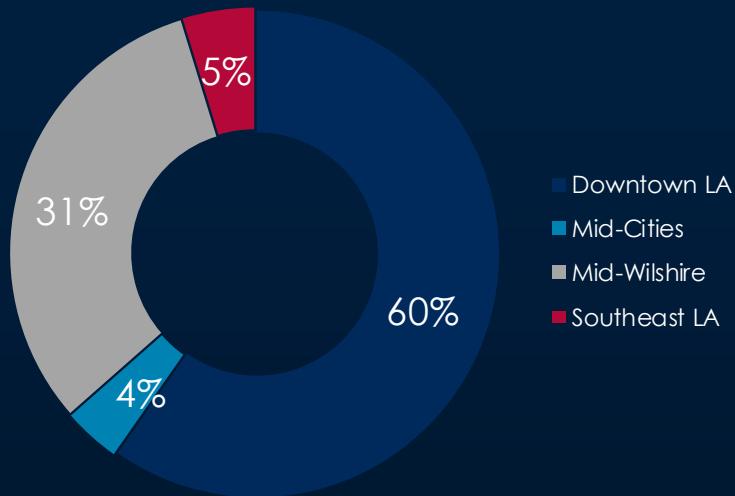
## SALES SIX TRANSACTIONS IN Q4 TOTALING \$165.5M IN VOLUME



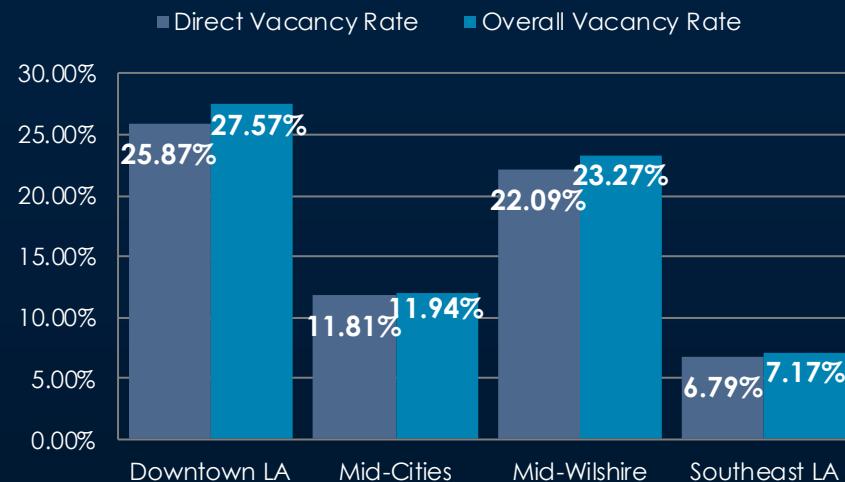
# Q4 Market Report



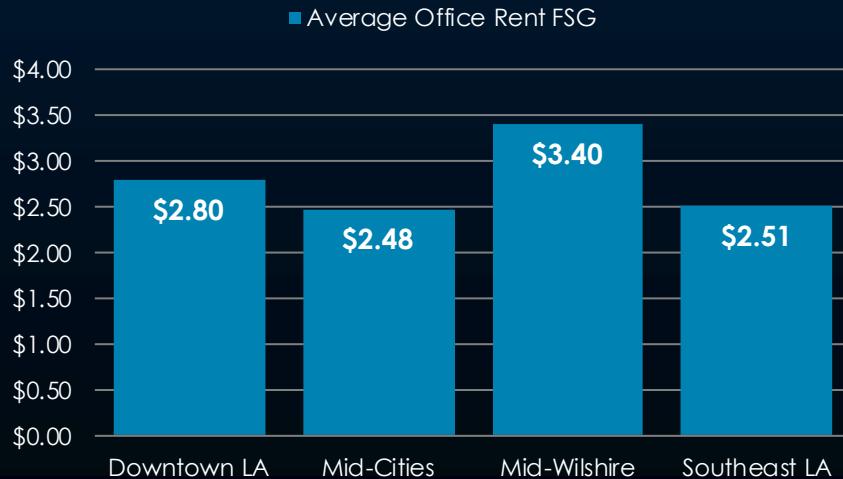
## SQUARE FOOT BREAKDOWN - 91,597,963 SF MARKET SIZE



## VACANCY BREAKDOWN



## AVERAGE RENT PSF



## VOLUME BREAKDOWN



## METHODOLOGY & TERMINOLOGY

### Methodology

Non-Owner occupied, multi-tenant office buildings that are 30,000 square feet & greater.

### Direct Vacant SF

Space that is vacant and ready for occupancy by a user. The space is being offered for lease or sale directly from the landlord.

### Total Vacant W/ Sublet SF

Space that is vacant and ready for occupancy by a user. The space is being offered for lease or sale by the landlord or for sublease by the current tenant.

### Direct Vacancy Rate

Total vacant direct space (vacant space for lease or sale from the landlord or owner) divided by the total rentable square footage for existing buildings only.

### Vacancy W/ Sublet Rate

Total vacant direct space and sublease space divided by the total rentable square footage for existing buildings only.

### Gross Absorption

The total change in occupied space over a given period of time, counting space that is occupied but not space that is vacated by tenants. Gross absorption differs from leasing activity, which is the sum of all space leased over a certain period of time.

### Net Absorption

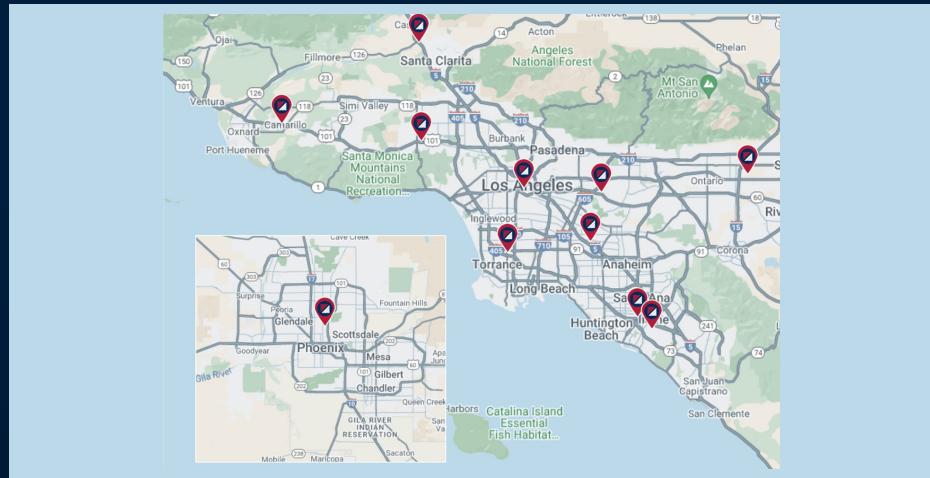
The net change in occupied space over a given period of time, calculated by summing all the positive changes in occupancy (move ins) and subtracting all the negative changes in occupancy (move outs).

### Under Construction

Planned buildings for which construction has started but have not yet been granted a Certificate of Occupancy. Planned buildings are not included.

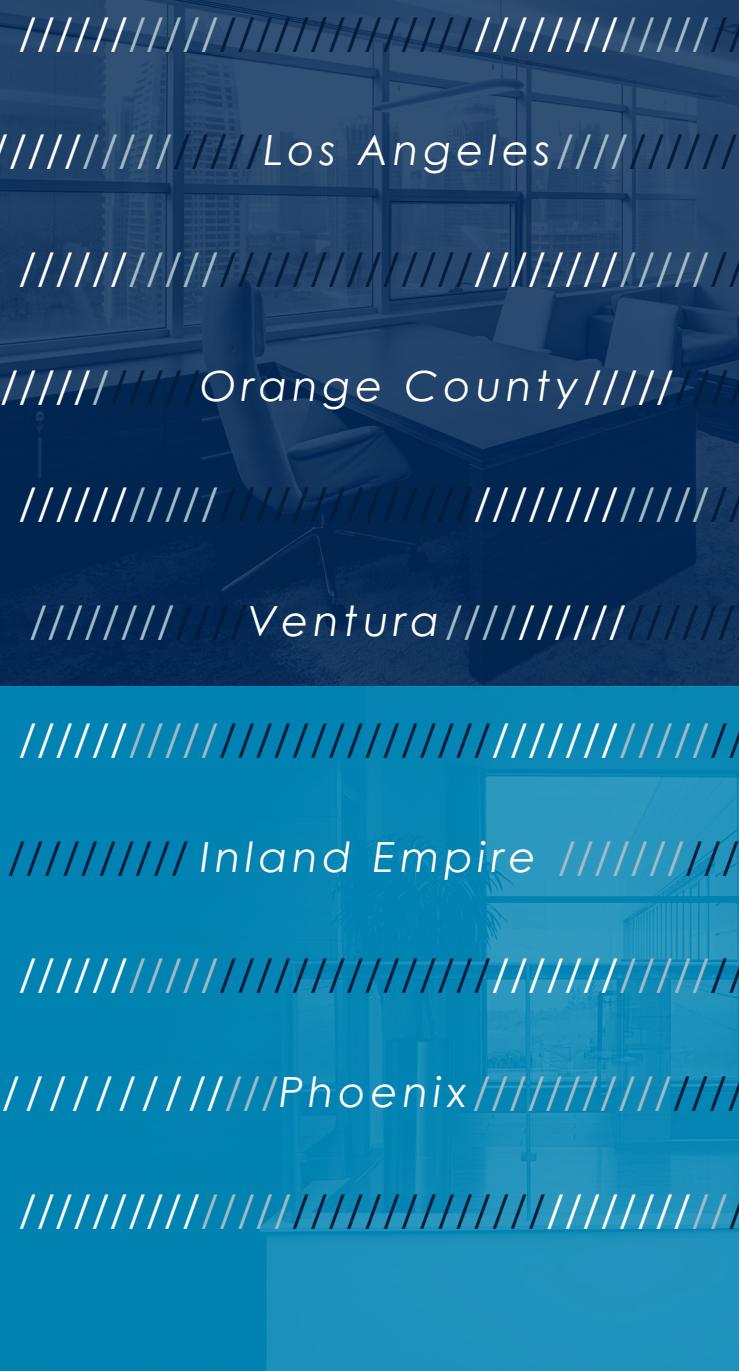
### Completed in 2025

New buildings with original construction completed in the year 2025 and granted a Certificate of Occupancy. Renovated buildings are not included



MARKET	OFFICE ADDRESS	PHONE NUMBER
LOS ANGELES	801 S FIGUEROA ST. SUITE 600 LOS ANGELES, CA 90017	213-626-9101
LOS ANGELES NORTH	21820 BURBANK BLVD. SUITE 130 WOODLAND HILLS, CA 91367	818-887-3600
SANTA CLARITA VALLEY	27200 TOURNEY RD. SUITE 425 VALENCIA, CA 91355	661-705-2299
SAN GABRIEL VALLEY	13181 CROSSROADS PKWY N. SUITE 100 CITY OF INDUSTRY, CA 91746	562-695-7244
SOUTH BAY	19191 S VERNONT AVE. SUITE 850 TORRANCE, CA 90502	310-538-6700
MID-COUNTIES	13810 CERRITOS CORPORATE DR. SUITE C CERRITOS, CA 90703	562-207-3300
ORANGE COUNTY	4400 MACARTHUR BLVD. SUITE 950 NEWPORT BEACH, CA 92660	949-724-1900
VENTURA COUNTY	751 DAILY DR. SUITE 105 CAMARILLO, CA 93010	805-987-8866
INLAND EMPIRE	3595 E INLAND EMPIRE BLVD. BLDG 5 ONTARIO, CA 91764	909-980-1234
PHOENIX	1702 E HIGHLAND AVE. SUITE 120 PHOENIX, AZ 85016	602-957-7300
INVESTMENT DIVISION	650 TOWN CENTER DR. SUITE 120 COSTA MESA, CA 92626	949-341-4500
INDIAN WELLS	74900 HIGHWAY 111, SUITE 221 INDIAN WELLS, CA 92210	760-253-8539

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# Economic Overview

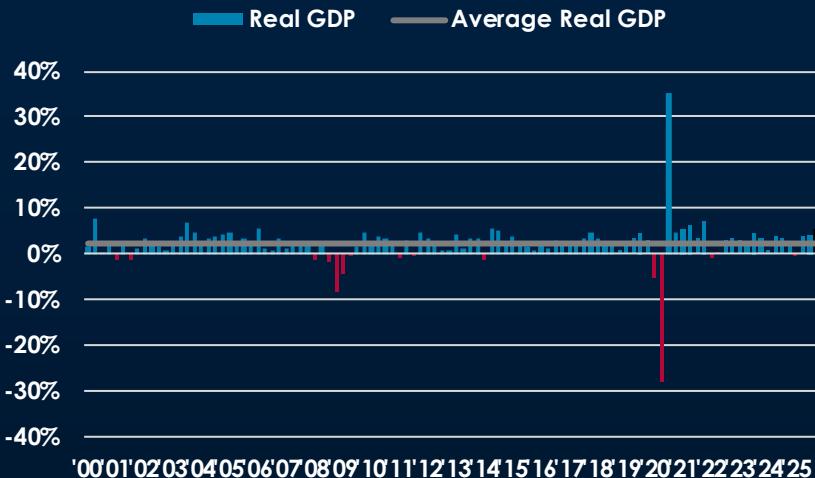
||||||| Q4 2025



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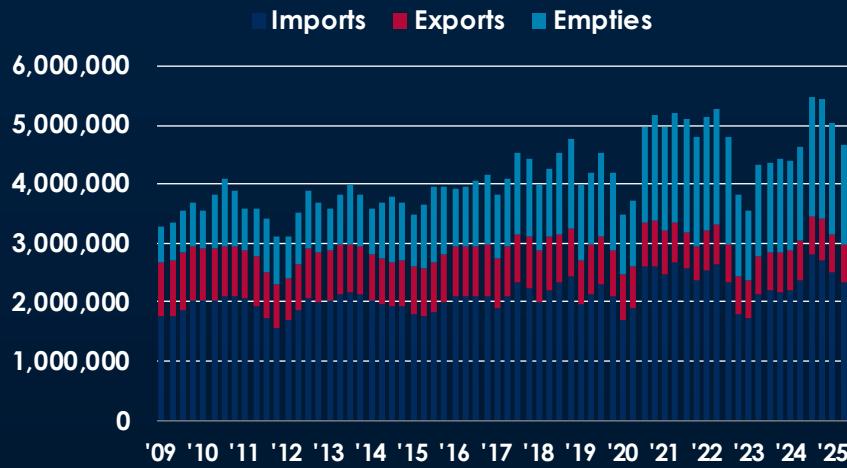
# Q4 Market Report

GDP IN Q3 FINISHED AT 4.3%. Q4 ESTIMATE AT 5.4% PER GDPNOW

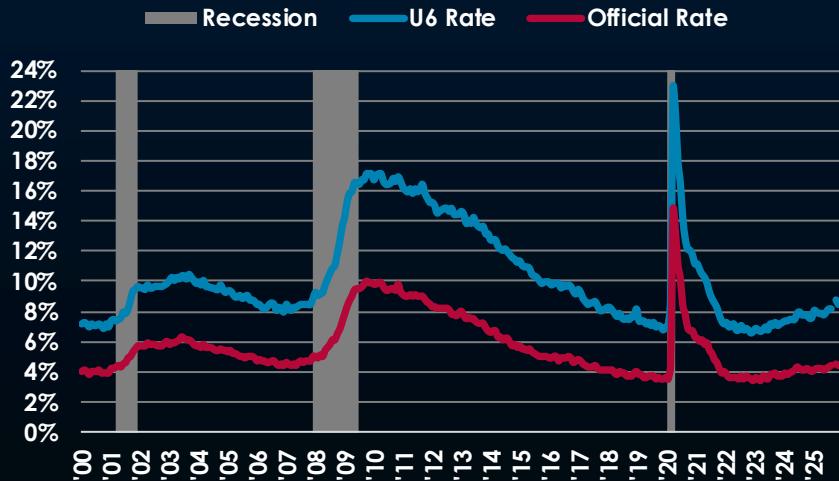


\*5.4% Estimate for Q4-25 from the Federal Reserve Bank of Atlanta GDPNow

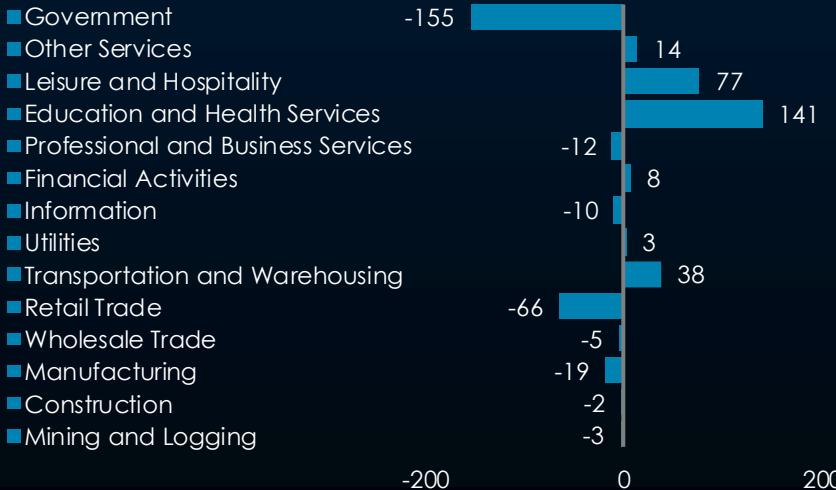
PORT ACTIVITY IN Q3 WAS UP 0.4% Y/Y. YTD 2025 UP 1.8% Y/Y



LABOR MARKET RESILIENCE LIKELY TO PAUSE RATE CUTS

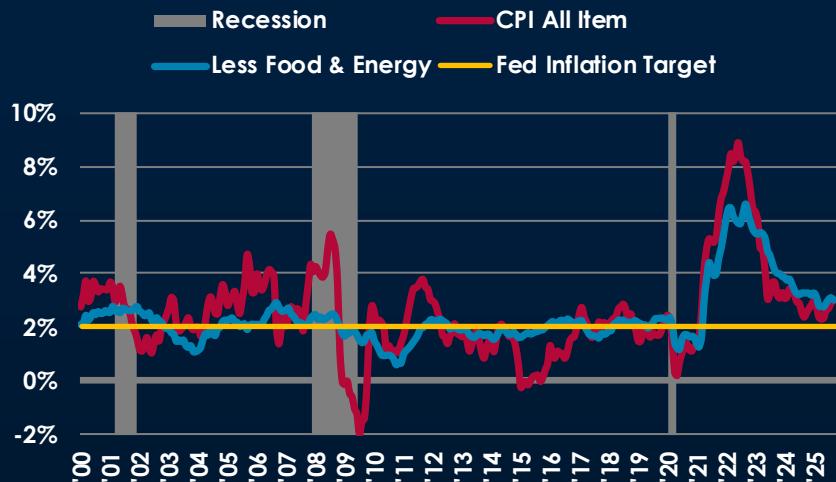


EDUCATION & HEALTH SERVICES LED JOB GAINS AGAIN IN Q4

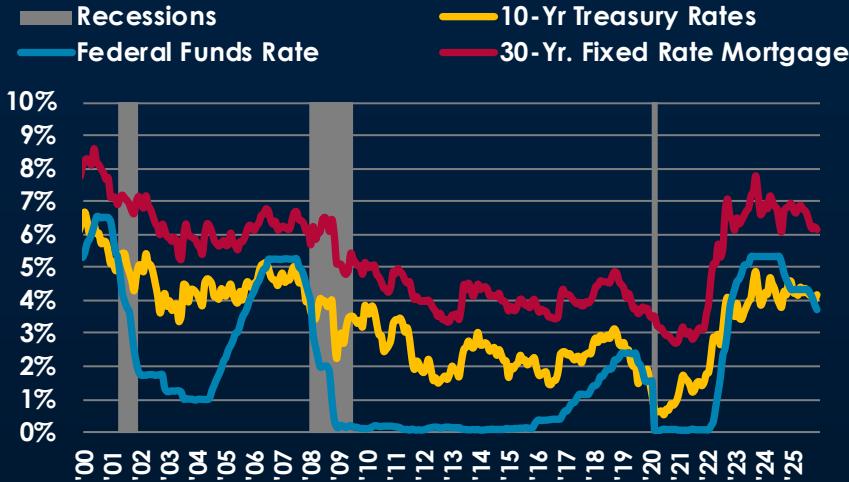


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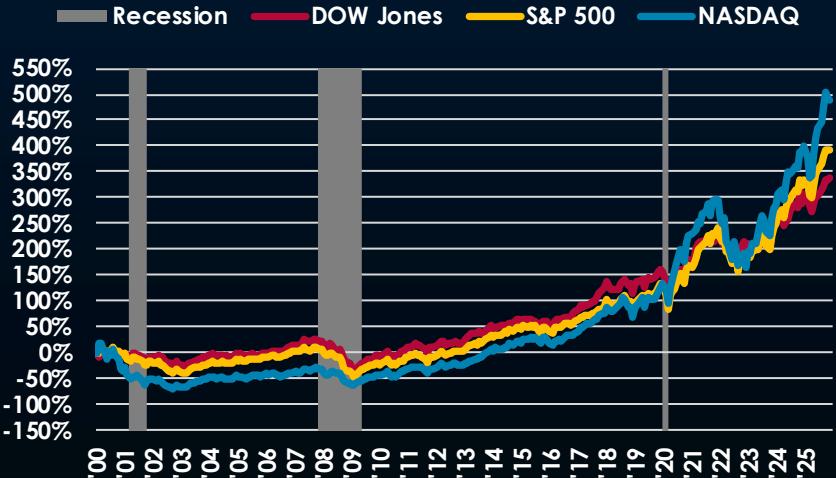
INFLATION TRENDING UPWARD ABOVE THE FED TARGET OF 2%



THE FED CUT RATES BY 50 BPS OVER Q4



MAJOR INDEXES REACHED ALL TIME HIGHS IN Q4



10-2 YEAR YIELD CURVE STEEPENED IN Q4

