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## **Woodland Hills**

21820 Burbank Boulevard | Suite 201 Woodland Hills, CA 91367

# Major Client List

Martin-Marietta Aerospace

**RCA** 

State Farm

William Lyon Company

Northwestern Mutual Life

First Commercial Corporation

GameStop, Inc.

KB Home

TELACU

**CBS** Outdoor Advertising

Yum Brands! Inc.

Farmer Boys

Waddell & Reed

7-Eleven, Inc.

Southern California Edison

World Oil

The Olson Company

Storm Western Development

Sleep Technologies

# James Connor

Senior Vice President



### Professional Experience

James A. Connor has been involved in commercial real estate since 1981 and has extensive knowledge and experience in commercial real estate brokerage and advisory services. Mr. Connor joined Daum Commercial in 2000 and specializes in the leasing and sales of commercial properties (office/retail), industrial properties, leased investments and land.

Before joining Daum Commercial, Mr. Connor was a partner in a real estate investment banking firm in West Los Angeles, and prior to that was in charge of an REO Department for a private mortgage lender, where he stabilized and disposed a portfolio of commercial and industrial properties valued at over \$50 million. In addition, Mr. Connor was General Manager of a state-wide commercial brokerage firm and has personally facilitated real estate transactions valued at over \$300 million. He is also a member of Daum's prestigious President's Club (2006, 2013, 2016 and 2019).

Mr. Connor is involved with several industry related organizations including ProVisors, NAIOP and ICSC and is past President of several High School Athletic Booster Clubs including the Westlake High School Soccer Booster Club, the Westlake High School Football Booster Club and the Thousand Oaks High School Wrestling Booster Club. Licensed to sell real estate since 1981, Mr. Connor has represented numerous local, regional and national companies with their real estate requirements throughout California, in addition to representing numerous individuals, family trusts, LLC's, private partnerships and corporations with their real estate portfolios.

#### **EDUCATION**

A native of California, Mr. Connor graduated form the University of Southern California with a degree in Business/Finance and was a four-year varsity letterman in baseball including being a member of the 1978 National Championship team. He is also a member of the Marin County Athletic Foundation Hall of Fame.

#### PERSONAL

Mr. Connor lives with his wife in Westlake Village, Ca. and has 3 adult children.