



Michael Foxworthy, Sr., MBA



Executive Vice President, Branch Manager

Professional Experience

CAREER SUMMARY

Mike Foxworthy, Sr., is the Executive Vice President and Principal for DAUM. He is a key executive at DAUM and is responsible for the planning and execution of the growth of the Office Services Group for all DAUM offices. Before his affiliation with DAUM, Mike Foxworthy served as President of Charles Dunn Company, Inc., from October 1995 through March 1998. He was in charge of overseeing the growth and rebuilding of Charles Dunn's Commercial Brokerage Division. Mike's real estate background extends for 18 years with Charles Dunn, beginning as a salesperson specializing in office product in the Conejo Valley. Currently Mike is the Branch Manager for DAUM Ventura and Santa Barbara Counties office and specializes in Ventura County office leasing, sales and land development. Mike has consistently been a top producer for DAUM. Mr. Foxworthy, Sr. has directly represented over \$750 million in real estate transactions.

SPECIALIZATION

Mr. Foxworthy specializes in land sales for office or commercial development, creating and implementing leasing, acquisition or disposition strategies for office product for lending institutions, corporations and developers with real estate assets in Ventura County.

MAJOR TRANSACTIONS

The following list represents major projects in which Mr. Foxworthy: (a) sold the land to a developer and successfully implemented the leasing or lot sale; or (b) successfully conducted the leasing from commencement of construction; or (c) sold the land and is currently implementing the marketing program:

Westlake Park Place, Westlake Village, CA | 471,000 SF
Westlake Spectrum, Westlake Village, CA | 345,402 SF
Westlake Plaza Centre I & II, Westlake Village, CA | 197,720 SF
Westlake Office Park, Westlake Village, CA | 131,087 SF
5601 Lindero Canyon, Westlake Village, CA | 106,506 SF
Woodranch Professional Center, Simi Valley, CA | 85,103 SF
The Ridge, Agoura Hills, CA | 74,292 SF
Simi Valley Corporate Point, Simi Valley, CA | 64,117 SF
Agoura Hills Center, Agoura Hills, CA | 67,320 SF
Simi Valley Corporate Point, Simi Valley, CA | 64,117 SF
Heritage Financial Center, Agoura Hills, CA | 62,225 SF
Shamrock Plaza, Agoura Hills, CA | 58,700 SF
771 E. Daily Drive, Camarillo, CA | 40,338 SF
Ladyface Office Park, Agoura Hills, CA | 28,666 SF
Meridian Office Park, Oxnard, CA | 18,782 SF

EDUCATION

Loyola Marymount University - MBA Degree, Behavioral Science
Loyola University - BA Degree, Marketing

PERSONAL

Mr. Foxworthy and his family have resided in the Conejo Valley for 40 years.

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