



Chris Migliori, SIOR

Executive Vice President



CA #00972843

Chris.Migliori@daumcommercial.com

P (714) 941-5320

F (949) 474-1771

Newport Beach

4400 MacArthur Boulevard | Suite 950
Newport Beach, CA 92660

Major Client List

Ahern Rentals
Bank of America
Bascom Group
Consolidated Disposal Services
Custom Building Materials
Elite Access Systems
First American Trust
Fleet Financial Corporation
Gateway One Lend & Finance
Greenlaw Partners
Homexx International
Hughes Aircraft
Husqvarna
KGC General Contractors
Medtronic Cardiopulmonary
Metropolitan Life Insurance
Mike Diamond Plumbing
Myers Power Products
Nova Steel
Overton Moore Properties
PacTel Services
Panattoni Development
Penske Truck Leasing Co
Premier Business Centers
Principal Financial Services, Inc.
Republic Industries
Ryerson Steel

Professional Experience

CAREER SUMMARY

Top producer in Orange County for commercial/industrial real estate marketing, sales, leasing and corporate relocation.

- o Responsible for negotiating over \$2 billion dollars in Commercial Real Estate Transactions.
- o Senior Relocation Consultant of Industrial and R&D projects totaling over 40 million square feet.
- o Major liaison in all aspects of Developer/Landlord and Tenant/Buyer representation, including negotiations, proposals, space planning, tenant improvements, lease and sale document negotiations, market analysis, feasibility studies, investment analysis and marketing status reports.

COMMERCIAL BROKERAGE EXPERIENCE

1989 - Present | DAUM Commercial Real Estate Services | Executive Vice President – Principal

1987 - 1989 | Available Properties Brokerage Company | Senior Marketing Consultant

DAUM COMPANYWIDE ACCOMPLISHMENTS

Lifetime Top Producer: 1992-Present

President's Club (Top 10): 1990-Present

EDUCATION

University of California, Santa Barbara

Bachelor of Arts Degree

AFFILIATIONS

Society of Industrial and Office Realtors (SIOR)

American Industrial Realtors (AIR)

PERSONAL WEBSITE

<http://www.ocindustrialbuildings.com>



TCF National Bank
The Toro Company
TIAA-CREF
US Traffic
Wells Fargo Bank