



Chris Migliori, SIOR

Executive Vice President



Professional Experience

CAREER SUMMARY

Top producer in Orange County for commercial/industrial real estate marketing, sales, leasing and corporate relocation.

o Responsible for negotiating over \$3 billion dollars in Commercial Real Estate Transactions.
o Senior Relocation Consultant of Industrial and R&D projects totaling over 50 million square feet.

o Major liaison in all aspects of Developer/Landlord and Tenant/Buyer representation, including leased investments throughout the United States, land to development, entitlements, institutional and family representation, feasibility studies, investment analysis, marketing status reports, corporate services and tenant retention specialist.

COMMERCIAL BROKERAGE EXPERIENCE

1989 - Present | DAUM Commercial Real Estate Services | Executive Vice President – Principal

1987 - 1989 | Available Properties Brokerage Company | Senior Marketing Consultant

DAUM COMPANYWIDE ACCOMPLISHMENTS

Lifetime Top Producer: 1992-Present

President's Club (Top 10): 1990-Present

EDUCATION

University of California, Santa Barbara

Bachelor of Arts Degree

AFFILIATIONS

Society of Industrial and Office Realtors (SIOR)

American Industrial Realtors (AIR)

PERSONAL WEBSITE

<http://www.ocindustrialbuildings.com>

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Newport Beach

4400 MacArthur Boulevard | Suite 950

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Major Client List

Ahern Rentals

Bank of America

Bascom Group

Consolidated Disposal Services

Custom Building Materials

Elite Access Systems

First American Trust

Fleet Financial Corporation

Gateway One Lend & Finance

Greenlaw Partners

Homexx International

Hughes Aircraft

Husqvarna

KGC General Contractors

Medtronic Cardiopulmonary

Metropolitan Life Insurance

Mike Diamond Plumbing

Myers Power Products

Nova Steel Nuveen Real Estate (TIAA-CREF) Overton Moore Properties

PacTel Services

Panattoni Development Company

Penske Truck Leasing Co

Premier Business Centers

Principal Financial Services, Inc.

Republic Industries

Ryerson Steel



TCF National Bank

The Toro Company U-Haul Corporation

US Traffic

Wells Fargo Bank West Harbor Capital