



# Melinda Walsh

Vice President



## Professional Experience

### CAREER SUMMARY

Since joining DAUM Commercial Real Estate in 1993, Melinda Walsh has been an extremely influential presence in the Ventura County area for future development. Over the past ten years she, along with her partner, Mike Walsh, has been responsible for working on the development of over 3 million square feet of industrial product in the Oxnard area alone. Over the past few years the team completed over 150 transactions totaling close to 1,900,000 square feet of commercial property valued at \$100,000,000. The Walsh Team has been a dominant force in the Ventura County commercial real estate market for over 15 years. Melinda has a strong background in commercial finance and investment analysis and has been recognized as one of DAUM Commercial's top producers. Melinda has been in the commercial real estate industry for over 25 years, including 16 years with DAUM Commercial Real Estate. Prior to joining DAUM, Melinda worked in the commercial real estate finance industry securing financing for retail construction, multi-family housing and industrial centers in the mid and southeastern United States. She also specialized in commercial secondary marketing and asset management on properties throughout the United States.

### SPECIALIZATION

Industrial Sales, Leasing, Development Services and Investment Sales and Analysis in all of Ventura County as well as other areas of the Western United States.

### ACCOMPLISHMENTS

Consistently over the years, Melinda has been recognized as one of the top producers in the Ventura County area. With a strong business sense, intuitive marketing skills and longstanding client relationships, she has earned her reputation in the industry.

### AFFILIATIONS

American Industrial Real Estate Association (AIR)  
ONCOR International

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### Camarillo

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## Major Client List

Amresco  
Mandalay Properties  
The Towbes Group  
Sunbelt Properties  
Teitelbaum Development  
Sumitomo Heavy Industries  
Goldrich & Kest  
BLT Enterprises  
Tyler Development  
Confederated Life  
AT&T