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Trevor McKendry

Executive Vice President



Professional Experience

SPECIALIZATION

Industrial Asset Class

Investment | Development | Occupier Advisory Services
ecommerce, warehouse, manufacturing, 3PL et al

PROFESSIONAL EXPERIENCE

Trevor McKendry joined DAUM after achieving a B.S.B.A in Finance and Pre-law Thematic from the University of Arizona's Eller College of Management in May of 2011. Now, as a principal, and shareholder in DAUM, he is an Executive Vice President and one of the youngest in DAUM history to achieve these accolades. His team consists of two senior partners and two instrumental colleagues. Their expertise is strengthened by a dedicated operations team including marketing and research staff for a full suite of capabilities. The team's focus remains on the acquisition and disposition of industrial real estate assets for private capital and institutional owners in the greater Phoenix market. Trevor applies his analytical abilities and financial background to advise corporations and investors with strategic real estate solutions. His in depth knowledge of the market has been showcased through several developer phases including site selection and feasibility, acquisition, construction, timely lease up, and disposition. He has qualified for DAUM's prestigious "President's Club" since 2015 and has been amongst the top 10 producers (over 150 agents).

DAUM ADVISORY COMMITTEE TO THE BOARD OF DIRECTORS

DAUM implemented an Advisory Committee to the Board of Directors in 2019, which Trevor sits on. This Advisory Committee puts forward industry trends, forecasts, and provides growth strategies for the future of DAUM, throughout all 10 offices.

ACHIEVEMENTS

DAUM Top 10:

Top 5 in 2023 (#1 in Phoenix)

Top 10 in 2020, 2022 (#1 in Phoenix)

DAUM Phoenix Most Transactional Team: 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024 YTD

DAUM Phoenix Largest Sale(s): 2014- \$21.6 Million | 2019- \$24.1 Million | 2021- \$17.2 Million | 2022- \$16.75 Million | 2023- \$22.4 Million | 2024 - \$21.8 Million

DAUM Presidents Club Award: 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024.

Executive Vice President and Principal at DAUM

Advisory Committee to the Board of Directors

SERVICES

Proprietary Team CRM and Outreach

Real Time Analytics and Client Exposure

Opinion of Value Reports

Dedicated Marketing, Research, and Operations Team

Demographic & Site Analysis

Comparable Sales, Trend, and Current Market Activity Reports

Competitive Pricing Reports

Quarterly Market Reports

NOTABLE TRANSACTIONS

172,803 SF Multi-tenant Investment Sale
124,399 SF Single-tenant Investment Sale
106 Net Acres Sold
173,940 SF New Development Space
110,000 SF Multi-tenant Investment Sale
105,000 SF Single-tenant Investment Sale
640,000 SF Multi-National Tenant Advisory
111,000 SF & 102,000 SF Single Tenant Advisory 2023

Major Client List

Greenwood and McKenzie TA Realty,
Inc. Hopewell Development Samuel and
Co. Cole Real Estate SMDI Companies
Nicola Wealth Indigo Asset Services