



# Juan Covarrubias

Executive Vice President



## Professional Experience

### CAREER SUMMARY

Juan is an aggressive real estate negotiator specializing in the purchase and sale of industrial tilt-ups, land for commercial/industrial development and investment acquisitions. His attentiveness to the real estate market allows him to recognize inefficiencies that have resulted in successful transactions for his clients. With an extensive and strong background in sales and negotiation, Juan's clients are never on the wrong side of a transaction. Juan recognizes that one of the most important aspects of commercial real estate is growing and maintaining a database of business owners, property owners, developers and all other important decision makers. The ability to instantly connect to the people that matter most, in large volumes, is an invaluable benefit to all parties represented in a transaction: Buyers, Sellers, Landlords & Tenants.

### SPECIALIZATION

Industrial , Land, Investment and 1031 Tax-Deferred Exchanges

### AFFILIATIONS

Licensed California Real Estate Broker  
American Industrial Real Estate Association  
ONCOR International

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