



Craig Cahow

Vice President



Professional Experience

Craig Cahow has concluded transactions valued in excess of \$1.5 Billion during his career spanning three decades in commercial real estate. He now serves as Vice President of the DAUM office in Woodland Hills, California. Prior to joining DAUM, for fifteen years Craig directed the leasing division at Trizec Properties, Inc. for their Western U.S. commercial portfolio and subsequently specialized in tenant representation for 12 years at rival commercial brokerage firms. Craig's tenure with Trizec together with his experience in representing tenants has allowed him to perfect the art of negotiating from either a landlord's or tenant's point of view.

Craig's professional expertise has been built upon office building leasing, sale/leaseback transactions, property acquisitions and dispositions, and development ventures. He has concluded transactions with a multitude of corporate, professional and government organizations including MCI, Wells Fargo Bank, Travelers Insurance, Progressive Insurance, Ernst and Young, PacifiCare, URS Corporation, Baxter Healthcare, the City of Los Angeles, and the United States Government. Craig's diverse experience in having represented buyers, sellers, landlords and tenants within a variety of industries has enabled him to develop a keen perspective on the real and perceived needs of the parties involved in real property transactions, thereby allowing him to foresee and resolve issues before they become problems.

AFFILIATIONS & EDUCATION

Craig has been an active participant in the Urban Land Institute, International Council of Shopping Centers and the Los Angeles Commercial Realty Association. He has also served on the Board of Directors for the Information and Referral Federation of Los Angeles County. He holds a Bachelor of Science degree from Brigham Young University.

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Major Client List

Trizec Properties Data Products Corporation Panavision International Ernst & Young LLP Internal Revenue Service MTM Enterprises Herbalife International Dillingham Corporation EG&G Technical Services Pacific Rim Assurance Travelers Insurance Progressive Insurance Arter & Hadden LLP HMS Capital Wells Fargo Bank Josephson Institute of Ethics Sony Pictures Entertainment Pillsbury Madison & Sutro Karl Storz Endoscopy Healthnet MCI Nextel Communications City of Los Angeles Bank of America American Express Baxter Healthcare URS Corporation