



# Randy Kobata

Senior Vice President



## Professional Experience

### Career Summary

Randall A. Kobata is a Senior Vice President at DAUM Commercial Real Estate Services. For more than 19 years, he has represented corporate, mid-sized and entrepreneurial clients in the sale and leasing of industrial and commercial properties throughout the Southern California region. Mr. Kobata has successfully managed over 600 lease and sale transactions in the last 19 years, amounting to over \$700 Million in value.

A seasoned professional, Mr. Kobata focuses his talent and effort on providing thorough and exemplary service to his clients from the beginning of a transaction through its completion. Mr. Kobata believes in "playing the long game" when it comes to servicing clients' needs. He works diligently to assist landlords to market and fill vacant space and to help tenants and business owners find the best possible location, facility and terms for their business, providing expert guidance and complete transparency throughout the process.

### Career History

Prior to joining DAUM, Mr. Kobata was a Principal of Lee & Associates-LA North/Ventura Inc., a full-service commercial real estate company and member of the Lee & Associates group of companies, and began his career as an Associate at CBRE where he worked on several national accounts including the Western United States Verizon account. He also marketed several large developments for Investment Development Services (IDS) and the Hileman Company.

### Education

University of Colorado, Boulder, B.S. degree in Political Science

### Memberships and Associations

Board Member of AIR Young Professionals Advisory Group

Member, AIR Regional Advisory Board

2008-Awarded 40 Under 40 Honors by the San Fernando Valley Business Journal

2005-Inducted into Lee & Associates Presidents Circle of Excellence for Outstanding Performance

2005-Youngest Associate to Achieve Principal Status

2004-Named Associate of the Year, Lee & Associates--LA North/Ventura

Member of the American Industrial Real Estate Association (AIR)

Member of CoStar Group Inc.

Member of the Jonathan Club

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### Woodland Hills

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## Major Client List

Bay Alarm Companies

Los Angeles Chargers

Michelin Tires

Little Giraffe

Balco Properties

RREEF

First Industrial Realty Trust

West America Construction

PetersenDean Roofing & Solar

Western Tool & Supply Co

DJI