



John Tenaglia, REALTOR

Senior Vice President



Professional Experience

John has over 35 years of experience in commercial real estate. Over 500 transactions during his career and total consideration in excess of \$1.5 Billion. John has represented high net worth individuals, corporate users, developers and institutional pension clients. He has been instrumental in designing and leasing corporate business parks for speculative developers and sold over 120 acres of industrially zoned land in the Inland Empire, North Orange County and Mid-Counties marketplace. John has leased and sold over 88 Million square feet of new ground up and existing industrial and R&D properties.

Significant Deals

- 27 acre land assemblage/sale to Jaric Development/Teacher's Insurance
- Design and Leasing of 471,000 SF Mixed Use Industrial Park
- 17 Acre land sale to Davis Development/CalPers
- Design and Leasing of 337,000 SF Multi-Tenant Industrial Park
- 7 Acre Land sale to Jaric Development/T. Rowe Price
- Design and Leasing of 144,000 SF Multi-Tenant Industrial Park
- 6 Acre Land sale to Investment Development Services
- Design and Leasing of 144,000 SF Industrial Park
- 341,000 SF Investment Sale to TCW - Represented Seller and Buyer
- 292,000 SF Sale to Goldich & Kest Industries
- 225,000 SF Sale/Leaseback to Titan Real Estate Group
- 165,000 SF Lease to Superior Center Grocers
- 101,000 SF Lease to Toyota Lift Corporation
- Completed 220 acre Wetlands Restoration EIR Certification project. \$110 Million project once funded and fulfilled.

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Ontario

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Major Client List

- Teachers Insurance
- Trust Company of the West (TCW)
- T. Rowe Price
- CalPers
- Prologis
- Titan Real Estate Group
- Davis Development
- East Group Properties
- Investment Development Services