



# Myles Helm

Executive Managing Director



## Professional Experience

As Executive Managing Director, Myles is focused on assisting our management team with growth initiatives including recruiting, platform enhancement, business development, and market visibility. Additionally, Myles holds the Branch Manager responsibilities for our South Bay and Cerritos offices. Myles was with DAUM from 1999-2010 and, since then, has held leadership positions with CBRE, Stan Johnson Company and CREXI.

During his seven years at CBRE, Myles was Managing Director for their South Bay region. He oversaw CBRE's full spectrum of service offerings including advisory and transactions, capital markets and asset services across all property types. Additionally, Myles held functional leadership roles including private client capital markets, M&A opportunities for the region and China & Japan Desk, which facilitated the inflow of capital from the APAC region to Los Angeles. Myles also consolidated four local offices into one regional office and grew annual revenue significantly during his tenure as the market leader.

Myles subsequently joined Stan Johnson Company as Regional Managing Director-Western U.S. Myles led the development of the firm's Western U.S. region, directed talent acquisition and team building initiatives.

Myles left Stan Johnson Company to join CREXI as General Manager, Data Sales, where he focused on securing partnerships on CREXI's digital marketplace with commercial real estate REITS and other institutional owners, investors, asset managers and appraisers. Myles started the University Program at CREXI, partnering with major universities across the U.S that offer a graduate degree program in commercial real estate.

Myles rejoined DAUM in April 2022. "Working with competing firms during the past twelve years has been a great learning experience and I've seen the best practices these firms offer their clients. The most impactful lesson I've learned is that a company's culture is the most important factor in determining their ongoing success. DAUM's culture is the best, by far, that I have experienced".

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